

*Designed By Retailers,  
For Retailers*

**EDGE** **POS**®

**UK Authorised Reseller**



# EDGE PoS<sup>®</sup>

Developed by Henderson Technology, EDGEPoS is one of the only worldwide PoS systems that has been designed by retailers, for retailers. Offering a fully scalable, real-time solution supporting businesses from one to one hundred lanes.

Henderson Technology realises that retail is a rapidly changing business and recognises the impact of new technology. We provide forward thinking solutions for retailers, enabling their business to maintain its competitive edge and ultimately boost profitability. Thus enabling retail outlets to not only grow but to diversify, tailoring the needs of retailers to our system.



***A unique cutting EDGE solution for leading retailers across the globe.***



EDGEPoS has provided The Henderson Group with the opportunity to develop a more interactive working partnership with retailers. Allowing their businesses to thrive, generating substantial growth and award winning success.

Henderson Technology is the largest EPOS supplier in Northern Ireland with over 400 sites across the province. Henderson Technology have recently embarked on a significant sales expansion outside of Northern Ireland with new EDGEPoS partners and customers.

Henderson Technology have recently issued an active reseller program signing resellers; Aspen Payments, P&C Services and more recently Companion Software.



Aspen Payments have been the fuel forecourt partner for SAGE Pay since 2011. During this time, Aspen have developed a reliable and efficient card payment solution processes over 100,000 transactions a day.

Having acquired a wealth of experience in the fuel forecourt and convenience sectors Aspen Payments have ideally positioned themselves to become an EDGEPoS Reseller across the UK.

AIB card rates information.

P&C Services have been selected as an EDGEPoS Reseller due to their vast experience and expertise carrying out full shop fittings, refurbishments and working with the major groups and independent retailers in supplying POS, Back Office and Head Office solutions.

# Security



## Serious about security.

Developed by the Henderson Group in Northern Ireland, EDGEPoS was designed as a seamless and secure system to protect both retailers and their customers. Monitoring every transaction, EDGEPoS encompasses the necessary tools to ensure security is the main priority.

EDGEPoS is continuously innovating in fraud prevention solutions, adhering to industry leading standards to manage all applications from integrated third party services to payment transactions.

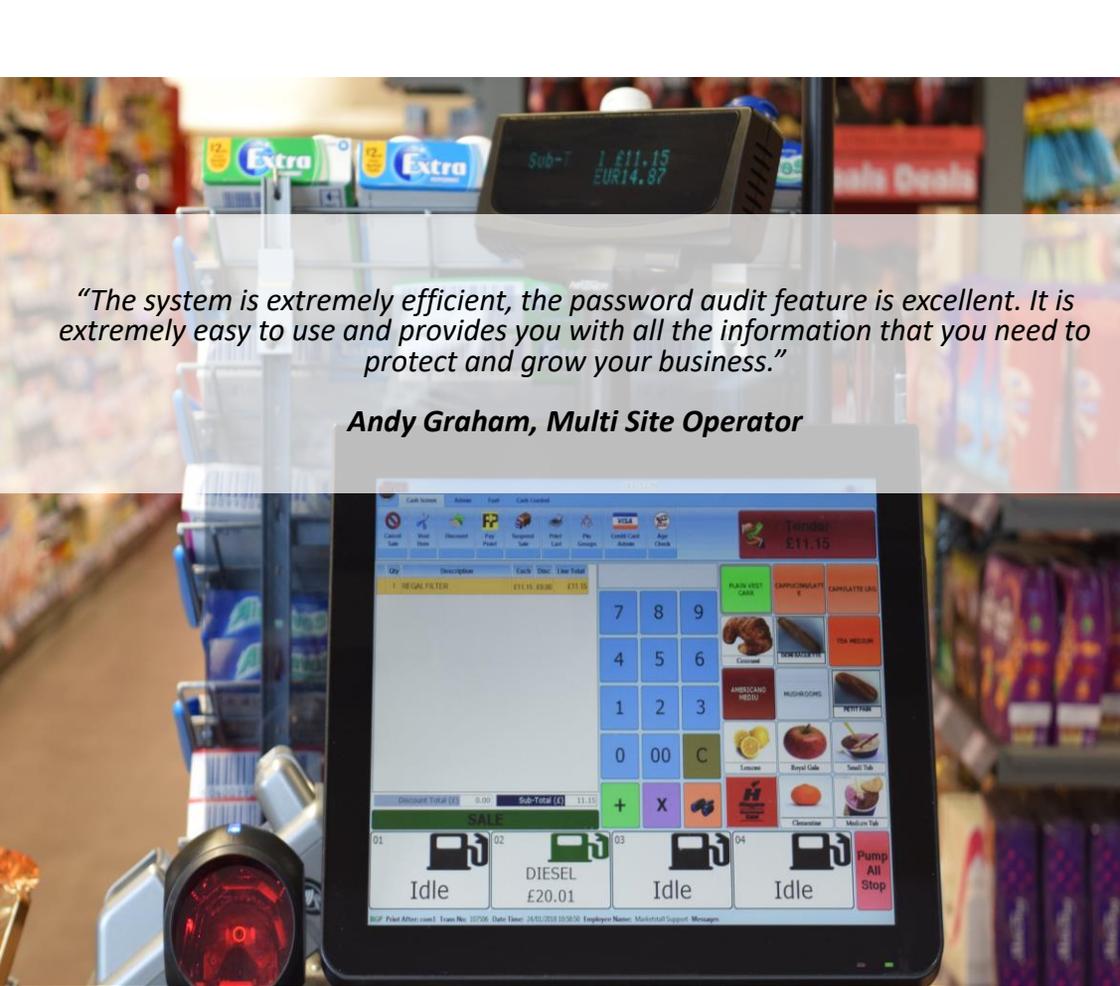
EDGEPoS has a vast plethora of integrated features that ensure each transaction is seamless and secure. Such features include; maximum quantity limits on restricted items to an advanced age checking procedure. All EDGEPoS activity is recorded in detail in the back office ensuring the highest standards are enforced.

### Audit Trails

Retailers can be rest assured that all EDGEPoS activities are recorded in great detail in the back office. This aids the audit trail process as retailers can assess a wide range of information deriving from reports across vast criteria. These reports contain information on all transactions, sales, payments, promotions, fuel, wastage and much more.

### Payments

EDGEPoS transactions can be processed through numerous payment methods from cash, card, contactless or credit accounts. All payments are recorded live, are end to end encrypted and no data is stored. All payments are recorded in the back office in report format highlighting such activities as contactless transactions and employee till safe drops.



*"The system is extremely efficient, the password audit feature is excellent. It is extremely easy to use and provides you with all the information that you need to protect and grow your business."*

**Andy Graham, Multi Site Operator**

## Secure Mode

EDGEPOS has incorporated a secure till mode ensuring that once an employee is logged onto a till, that employee is the sole user of that till. This safeguards against fraudulent staff activity and allows a retailer to understand each employees' transaction activities.

## Till Functionality

Each EDGEPOS till is designed by retailers with store safety in mind. Till safety is key in the EDGEPOS system and therefore features such as auto log off, safe drop and secure mode have been added to ensure each till aids store security.

## Transactions

With EDGEPOS all store transactions are uniquely processed ensuring a payment is tendered before completing any transaction. This feature minimises the risk of human error and cash losses, ensuring every penny is accountable.

# Efficiency

As EDGEPoS is a system designed by retailers, for retailers operational efficiency is a key consideration.

In a customer facing environment time is imperative. EDGEPoS hosts a wide range of features that aid speed, durability, security, cost and efficiency within the store. Critical for managing all store processes, enhancing employee performance and improvement of the customer experience. Thus resulting in improved store performance whilst offering the highest quality of products, services and support therefore, boosting potential profitability.



*“EDGEPOS is extremely user friendly. One of the best features that EDGEPOS offers is the PLU buttons, it speeds up transactions as non scan items can be selected with the touch of a button as opposed to remembering or looking up long barcodes.”*

**Tracy Oldroyd, Training Manager P&C Services**

## **Ordering**

With a fully integrated warehouse link, the ordering process is simplified with the EDGEPOS system. Retailers can view their current stock situation through a plethora of reports and order accordingly.

## **Product Maintenance**

The EDGEPOS system has the ability to manage stock effectively through many features such as; report analysis, handset facilities, and associated barcodes. Retailers have the capability of selling multipack items separately, stock taking multiple departments at once and control margins in food to go items. Thus enabling retailers to manage their stock efficiently.

## **Scheduled reports**

Retailers can schedule reports to be sent to their preferred device including; phones, tablets or any other smart device. All reports can be sent and, or downloaded in excel or PDF format enabling retailers to speed up their store processes and work more proactively.

## **Multi Currency**

With the ability to accept multiple exchange rates, our transferable EDGEPOS system retailers can accept different currencies from across the globe. Meaning that EDGEPOS can accept more than one currency at a time.

## **Product Searching**

Picture PLU's are an added feature that ensures that no non scan items are tendered through the tills. With EDGEPOS all items in store are accounted for from loose fruit and vegetables to car washing facilities. Lookup features are readily available to allow employees to quickly find information on any product or service in store, including its price and pack information.

## **Waste management**

EDGEPOS can be used as a valuable waste management tool. With links to reduction printers and a live back office, retailers can analyse all their products recognising the slow / non selling products and adjust their stock accordingly.



*“From implementing the loyalty scheme in our store we have endured great success with over 6,000 customers signing up, and over 70% of our customers using loyalty in their transactions. It’s a great scheme that works alongside EDGEPOS to promote our store.”*

David Smyth, EUROSPAR Large Format Retailer

# Integrations

Henderson Technology are continuously researching the market place in order to ensure that our EDGEPOS solution is always evolving with the newest retail trends. Thus enhancing the products and services offered by the EDGEPOS solution.

## Wholesaler links

The EDGEPOS software has an integration facility to connect to wholesaler facilities. Currently linked with multiple wholesaler across the globe, EDGEPOS allows our retailers to reap the benefits of a direct link to an extensive wholesaler. Current links including Henderson Group, CJ Langs and Booker.

**\*\*Wholesaler integrations are subject to Wholesaler agreement.\*\***





## Scales link

EDGEPOS currently holds a successful working partnership with Mettler Toledo. Resulting in EDGEPOS being linked to any Mettler Toledo scale to allow for effective product maintenance and margin control in food outlets such as butchery counters and cafes.

## Third party links

EDGEPOS has the capability to link to many third party services and is currently linked with impressive services such as Zapper, PayPoint, BPme and Cigarette vending machines. These links are developed through cooperation of third party companies and their authorisations.



## Fuel

Fuel integration hosts many benefits for retailers as it allows retailers to offer additional services to their store including prepay fuel and fuel bunkering. EDGEPOS fuel integration enables retailers to offer additional payment methods including fuel cards and credit accounts, thus reducing the risk fraudulent activity.

## Loyalty

EDGEPOS provides the ability to offer a successful loyalty scheme through our Azpiral partnership. With over 2.5 million customers using the system, customer loyalty warrants store success. EDGEPOS is fully integrated with the Azpiral loyalty program allowing retailers to offer both staff and customer loyalty within their store.



## EFT

EDGEPOS integrates payment services and offers the facility of EFT on each and every till. Integrating EFT with EDGEPOS allows retailers to offer a wide range of payment methods including; cash, card, contactless, credit cards and multi currency payments.

# Fuel Integration



*“Opting to integrate our fuel with EDGEPOS has been an immediate benefit to our store. Thanks to EDGEPOS our store can offer prepay fuel, a wide variety of fuel cards and print fuel only receipts. From integrating fuel to our system we have not had a single drive off, which is an excellent result in itself. This feature saves not only our cashier staff time when completing transactions, but our managers reconciling reports and managing stock. This is not only more convenient, but is a lot safer, secure and minimises the opportunity for fraudulent activity.”*

**Salley’s SPAR Northern Ireland**

# 90%+

Customers using the EDGEPOS system have integrated their fuel.

Fuel integration is an immediate benefit when installing the EDGEPOS system. Fuel integration allows retailers to accept a wide range of fuel cards, reduce fraudulent activity with such features as; prepay and Outside Payment Terminals (OPT).

## Fuel Cards

With EDGEPOS integrating fuel, the system accommodates a wide range of fuel payment cards including; CH Jones (KeyFuels), UK Fuels, BP and All Star.

## Bunkering

Stores can opt to bunker fuel as an additional service. EDGEPOS reports on fuel bunkering sales and can exclude or break them down for more accurate stock management and reporting.

## BPme

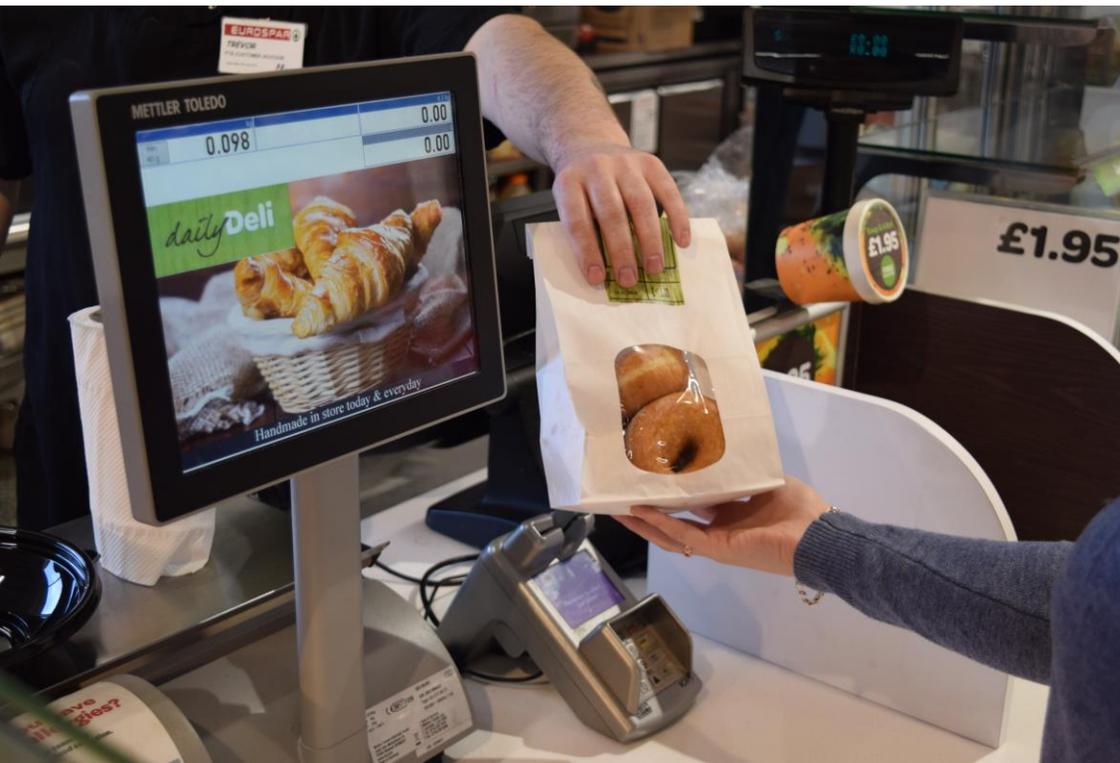
BP's latest innovation has been announced – a smartphone payment technology which lets you buy fuel from your car. The free BPme app is the first of its kind in the UK allowing you to track your odometer, electronic fuel receipts and location the nearest station. BPme is now an integrated feature of EDGEPOS.





# Food to Go

EDGEPOS offers a convenient solution to all retail settings including butchery and food to go outlets. Retailers have the capability to incorporate these additional services as the EDGEPOS system links to a variety of scales and hosts a receipt resolution feature. Additionally, EDGEPOS has recently launched a new food to go module; EDGEPOS Café, enabling retailers to successfully manage their food outlets as the system automatically works out VAT codes and provides the ability to create bespoke orders.





## New Product!

### Receipt resolution

The receipt resolution function on our scales allows multiple items to be selected within one transaction, thus allowing for more accurate reporting and stock management.

Receipt resolution ensures all food items are accounted for, reducing the risk of fraudulent activity.

### EDGEPOS Café

The versatility of EDGEPOS allows retailers to link to Deli/ Hot Food Counters and Scales in store.

EDGEPOS Café is a solution suitable for food to go environments. The system allows for sit in and take away services, automatically calculating the relevant tax codes and also offers a solution for kitchen printing. Employees can select the applicable picture PLU's in order to create bespoke orders.

# Business Development

Being experts in retail and wholesale, Henderson Technology understands the rapid pace that retail is evolving and therefore is continuously researching the market to safeguard the systems' competitive EDGE.

EDGEPOS grows with businesses adapting to current trends, integrating with new innovations and securing successful services.

2018 will see big developments with EDGEPOS, releasing analytics, queue busting tablet till facilities and an original adaptation of the self checkout.

## **EDGEPOS Analytics**

EDGEPOS Analytics is a real time graphical interface that enables our retailers to keep track of their business remotely. Retailers can access any data at any time with this live reporting feature.

EDGEPOS Analytics provides key information and alerts in an easy to read format at the touch of a button.





*“EDGEPoS is a single, streamlined point of sale that allows owners to keep their finger on the pulse of business at all times”*

**Convenience Retailer of the Year 2018 & Best Independent Convenience Store SPAR Mullan's Armagh**

### **Tablet till**

The EDGEPoS Tablet Till is the first multi dimensional tablet enabling smooth running retail for all stores. The stylish tablet incorporates all aspects of retail from the till to the back office system in the touch of a button.

# New!

### **Self Checkout**

This new innovative product is a unique take on a traditional self checkout. This cost effective product allows retailers to utilise space and staff in store.

EDGEPoS Self Checkout is the highly anticipated product due Autumn 2018.

### **Head Office**

Multi-site operations require enhanced control and reporting to enable retailers to be proactive in decision making, aiding store success.

EDGEPoS Head Office can help to reduce administration overheads by controlling areas such as; pricing, product maintenance and offers across all sites from a central location.



# EDGEPOS®

Powered by

